



**You are planning your future?
You would like to be part of an up-to-date and innovative company?
You enjoy challenges and would like to live and work in Asia?**

We are a successful and rapidly growing medium-sized German company with 15 subsidiaries worldwide. As a technological leader regarding quality assurance and efficiency management for the production of food, beverages and pharmaceuticals we are looking for an

Area Sales Manager East Asia (m/f)

who wants to grow with our Chinese subsidiary. We are looking for a professional sales engineer interested to work in East Asia, located in or nearby Shanghai.

Your area of responsibility:

- support, development and control of sales activities in the East Asia countries Japan, South Korea, Mongolia, Taiwan and Philippines
- support, guide and consult the existing sales partners in this region and accelerate the market share and open new projects
- cooperate with a team of project engineers for the successful implementation of our projects into the market
- maintain the direct contact with our strategical global customers in the region

Your qualification:

- education in engineering or bachelor degree in related education with a good technical understanding
- sales experience in selling high complex technical devices and systems
- language skills - fluent in English; German and Chinese are an advantage
- experience in the business culture of East Asia
- a sense of responsibility, reliability, loyalty and determination
- strong social skills and competence

What do we offer ?

- to be part of an up-to-date and innovative company which is extending successful the market activities in the East Asia region
- the possibility to grow with the company and to work with different cultures

Starting date: January 2018 **Location:** Shanghai/China

Please send your complete application in German / English stating your earliest possible starting date and salary expectations to:



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